



Estimating fair rate of return in times of high inflation

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WACC calculation model: General formula



$$WACC = \frac{D}{D + E} * R_d + \frac{E}{D + E} * R_e$$

The formula above includes a red circle around the fraction $\frac{D}{D + E}$ and another red circle around the variable g (which is not explicitly present in the formula but is indicated by an arrow pointing to the fraction). The variable g typically represents the growth rate in the context of WACC calculations.

E – Equity

D – Debt

R_d – Cost of Debt

R_e – Cost of Equity

$\frac{D}{D + E}$ – Share of Debt

$\frac{E}{D + E}$ – Share of Equity

WACC calculation model



What WACC calculation model do you use in your legislation (Capital Asset Pricing Model, other?)

*We use CAPM model to estimate **Re** (cost of equity).*

Re - Capital Asset Pricing Model (CAPM)



$$R_e = R_f + \beta * (R_m - R_f) + CR + CuR$$

R_f is identified as $R_{f(loc)}$ in the diagram.

| | | |
|-------------|---|----------------------|
| R_e | - | Cost of Equity |
| R_f | - | Risk-free Rate |
| $R_m - R_f$ | - | Market Premium |
| β | - | Equity beta |
| CR | - | Country Risk Premium |
| CuR | - | Currency Risk |

Rf – Risk-free rate



$R_{f(loc)}$ – Government bonds denominated in local currency

$$R_{f(us)} + CR + \text{Currency Risk} = R_{f(loc)}$$

$R_{f(us)}$ – US Treasury Bond Yield (10 year) - 3.8%

CR – Country Default Risk (Georgia) - 2.6%

Optimistic - 2.7%

Base case - 1.7%

Pessimistic - 0.8%

Inflation Differential

| | | | | |
|---------------------|--------------|---|---|----------------------|
| $R_{f(us)} - 3.8\%$ | $CR - 2.6\%$ | <i>Inflation Differential</i> - 2.7% | = | $R_{f(loc)} - 9.1\%$ |
| $R_{f(us)} - 3.8\%$ | $CR - 2.6\%$ | <i>Inflation Differential</i> - 1.7% | = | $R_{f(loc)} - 8.1\%$ |
| $R_{f(us)} - 3.8\%$ | $CR - 2.6\%$ | <i>Inflation Differential</i> - 0.8% | = | $R_{f(loc)} - 7.2\%$ |

Rf – Risk-free rate



$R_{f(loc)}$ – Government bonds denominated in local currency

$$R_{f(loc)} = R_{f(us)} + CR + \text{Currency Risk}$$

$R_{f(loc)}$ – Local Government Bond Yield (10 year) - 8.6%

General formula



$$WACC_{before-tax} = g * R_d + (1 - g) * R_e / (1 - T)$$

$$WACC_{after-tax} = g * R_d * (1 - T) + (1 - g) * R_e$$

$$WACC_{Vanilla} = g * R_d + (1 - g) * R_e$$

We do not account taxes in operational costs.

Nominal vs Real



Nominal - WACC

- The rate of return includes inflation forecasts and therefore reflects the impairment of regulated assets
- Assets are recognized at historical cost and are not subject to periodic revaluation (no inflation accounted)

Real - WACC

- The rate of return does not include inflation factor
- The effect of inflation should be reflected in the value of assets (assets are indexed to inflation - periodic revaluation)

WACC adjustments



How did the WACC change (if at all) in the past 3 years for all gas segments (distribution, transmission, storage)?

Regulation period accounted for three years and we set WACC once a 3 years, it is not adjusted inside the 3 years regulatory period;

Last regulatory period was 2020-2022 and new regulation period starts at 2023;

We stepped to 5 years regulatory period.

Inflation effect on WACC and/or tariffs



- *We have not adjusted WACC according to inflation;*
- *Inflation rate was around 10%, but in parallel risk free rate was decreasing;*
- *Risk free (down) country risk (down);*
- *Risk free was decreasing because demand on market was increased (on government bonds);*
- *We were adjusting WACC internally to check where WACC was;*
- *Exchange rate was stable and imported inflation was down. we did not experienced high inflation that's why there was no need to adjust WACC.*

Methodology adjustments



Are there any WACC determination methodology adjustments anticipated in the nearest future (2023/24)?

- We think that in this problematic period we did ok;*
- There was no request for the recalculation of WACC.*
- This approach worked fine and we do not plan any WACC determination methodology adjustments in the nearest future .*



**THANK YOU
FOR YOUR ATTENTION!**

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