

# **End-user flexibility and demand-side management. Review of current status and good practice in regulatory arrangement incentivizing and remunerating end-user flexibility**

<https://gemenergyanalytics.substack.com/>



@ Julien Jomaux



# Agenda

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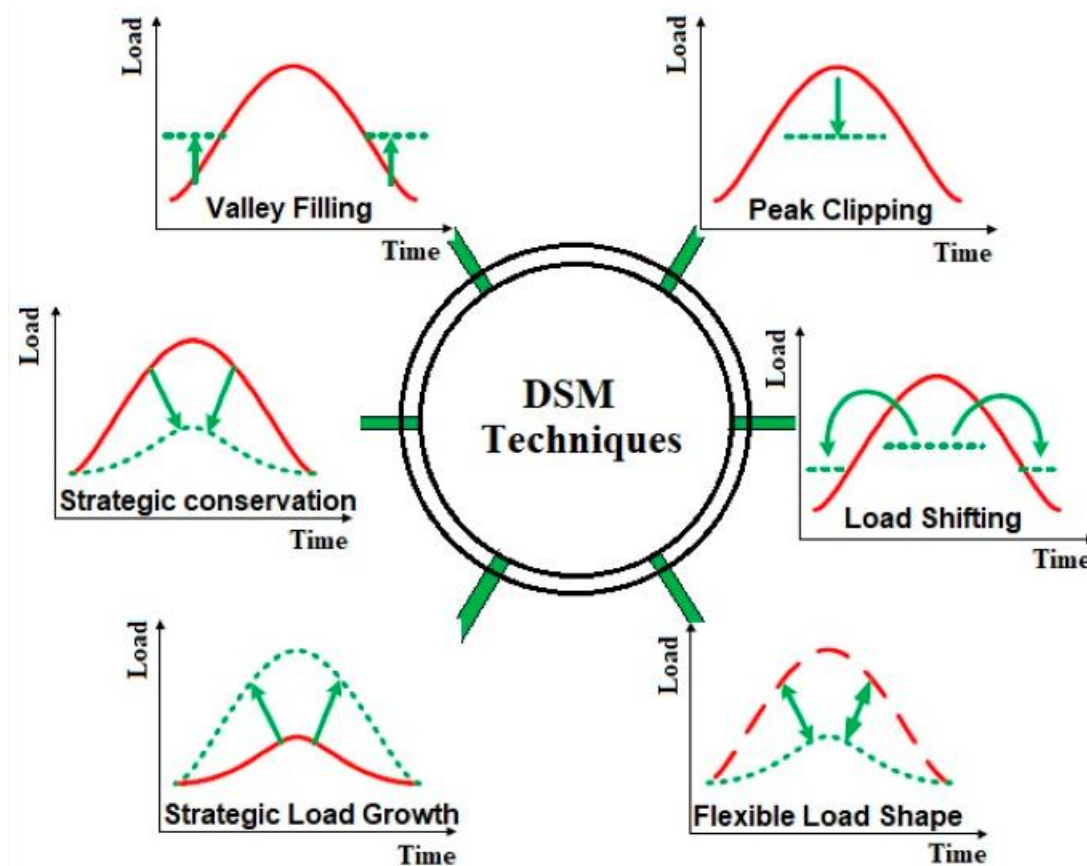
<https://gemenergyanalytics.substack.com/>



@ Julien Jomaux

1. What is flexibility and DSM?
2. Why do we need DSM?
3. Two categories of flexibility
4. Response to market signals: barriers and regulation
5. Active Participation: barriers and regulation

# What is End-user flexibility or DSM?



Source: <https://www.mdpi.com/2076-3417/10/21/7551>

DSM is the planning and implementation of active measures to influence customer use of electricity.

It is also called Demand-Side Flexibility (DSF).



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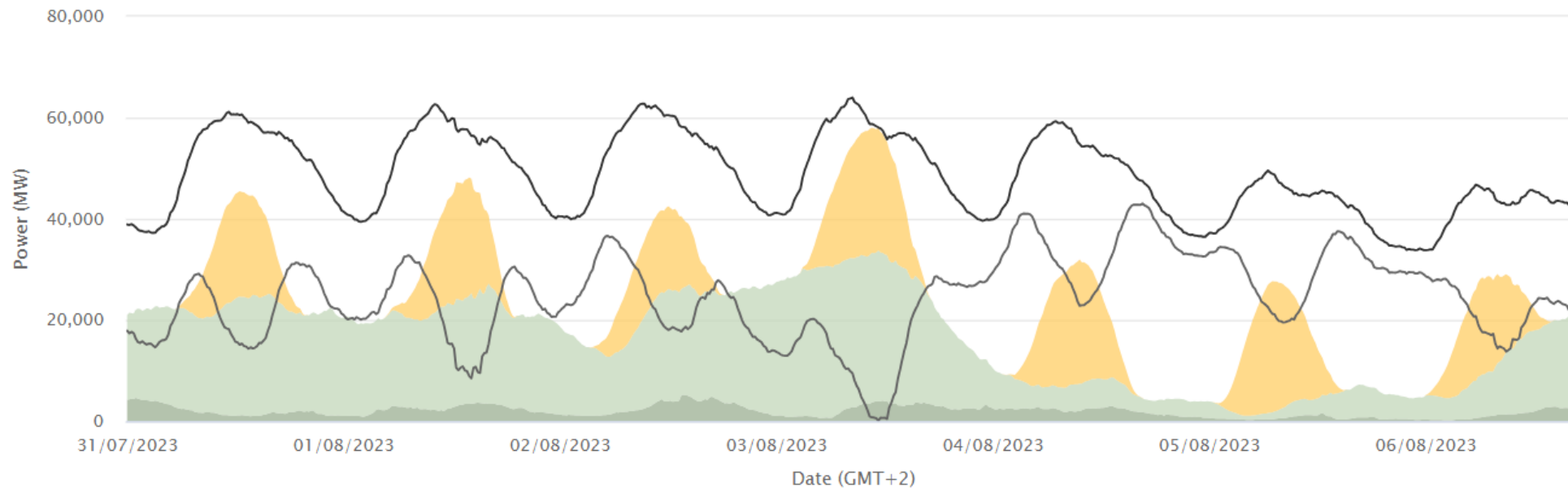
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# Why do we need DSM?



## Public net electricity generation in Germany in week 31 2023

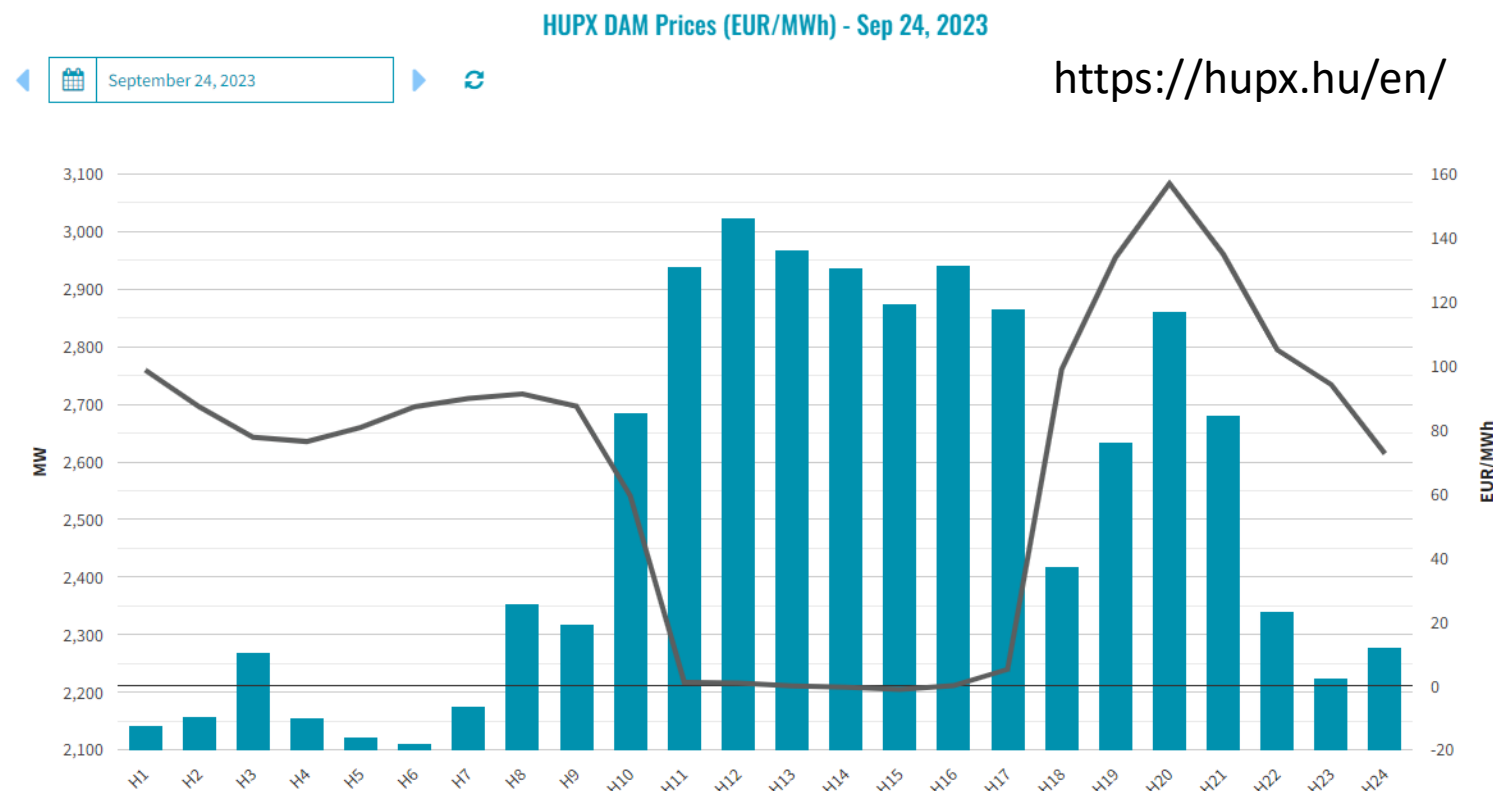
Energetically corrected values



- Hydro pumped storage consumption
- Biomass
- Fossil gas
- Others
- Solar
- Renewable share of load
- Cross border electricity trading
- Fossil brown coal / lignite
- Geothermal
- Waste
- Load
- Day Ahead Auction (DE-LU)
- Nuclear
- Fossil hard coal
- Hydro water reservoir
- Wind offshore
- Residual load
- Hydro Run-of-River
- Fossil oil
- Hydro pumped storage
- Wind onshore
- Renewable share of generation



# Why do we need DSM?

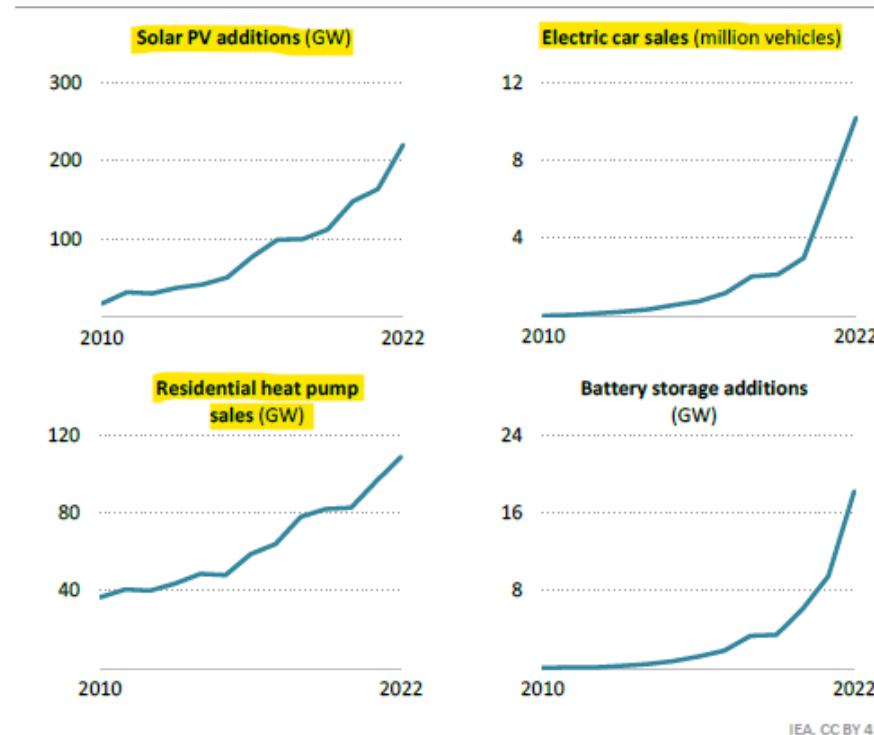


Need to incentivize consumption when renewables are abundant (= prices are low)



# Why do we need DSM?

**Figure 1.12** ▶ Global installations of selected clean energy technologies, 2010-2022



*Deployment of a number of key clean technologies has accelerated significantly since the Paris Agreement in 2015*



The trend is likely to accelerate in the coming years, especially solar, EV, and heat pumps.



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# Two categories

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## ***From Directive (EU) 2019/944:***

*The **change of electricity load by final customers** from their normal or current consumption patterns **in response to market signals**, including in response to time-variable electricity prices or incentive payments, **or in response to the acceptance of the final customer's bid to sell** demand reduction or increase at a price in an organised market as defined in point (4) of Article 2 of Commission Implementing Regulation (EU) No 1348/2014 (17), whether alone or through aggregation.*

Response to  
market signals

Active  
participation in  
organized markets



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# Category 1: Response to market signals

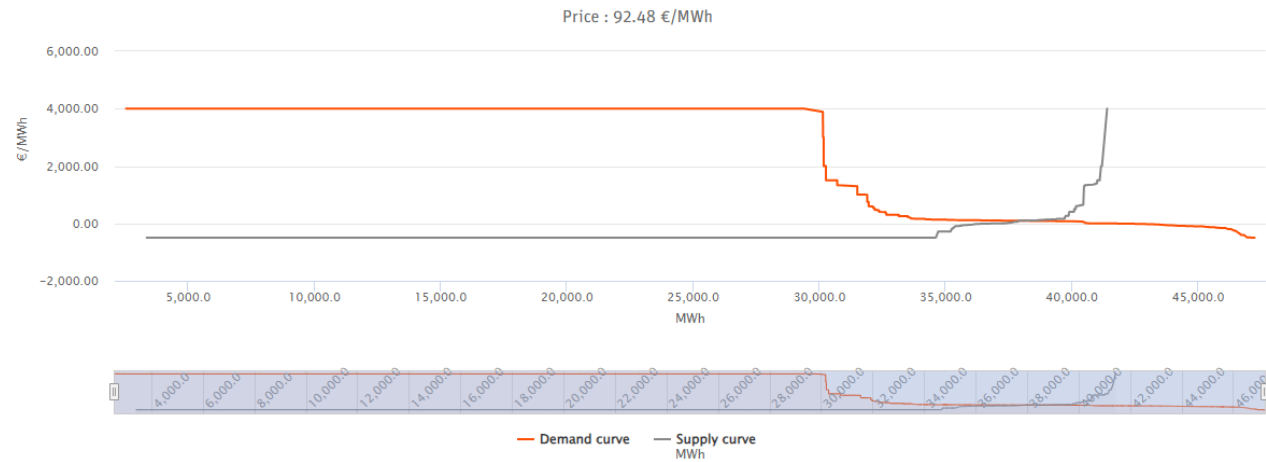
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- Flexibility can be achieved by making consumers respond to electricity prices.
- Electricity prices at retail level are in **general fixed** (no incentive).
- Need to introduce:
  - time-varying prices.
  - Distribution charges based on power capacity.

# Response to market signals: already existing

Auction > Day-Ahead > 60min > DE-LU > 02 October 2023

Last update: 01 October 2023 (12:59:14 CET/CEST)

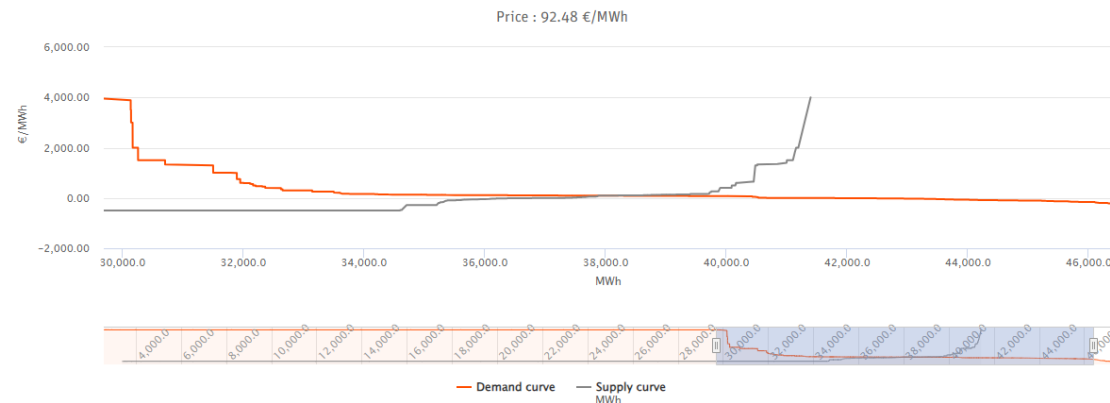


Response to market signals exist already

Some large customers are able to have a response to lower electricity prices

Auction > Day-Ahead > 60min > DE-LU > 02 October 2023

Last update: 01 October 2023 (12:59:14 CET/CEST)

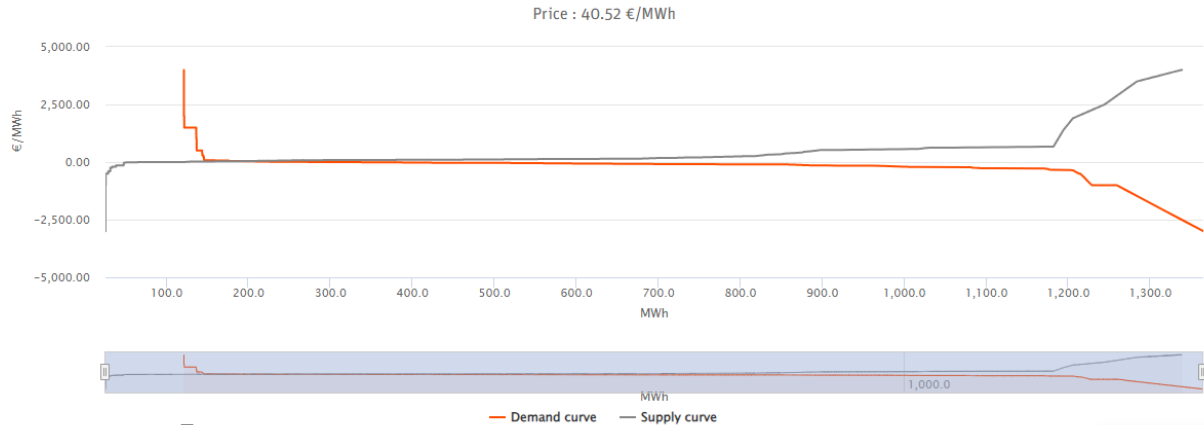


But in general, this is rather limited to specific consumers and most load is still inflexible.

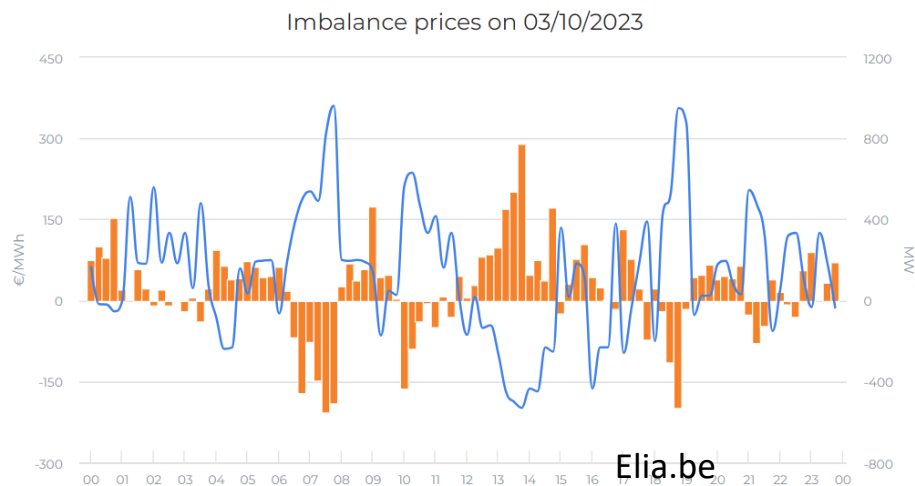
# Response to market signals: already existing

Auction > Intraday > 15min > DE-LU > 04 October 2023

Last update: 03 October 2023 (15:28:48 CET/CEST)



Epexspot.com



Elia.be

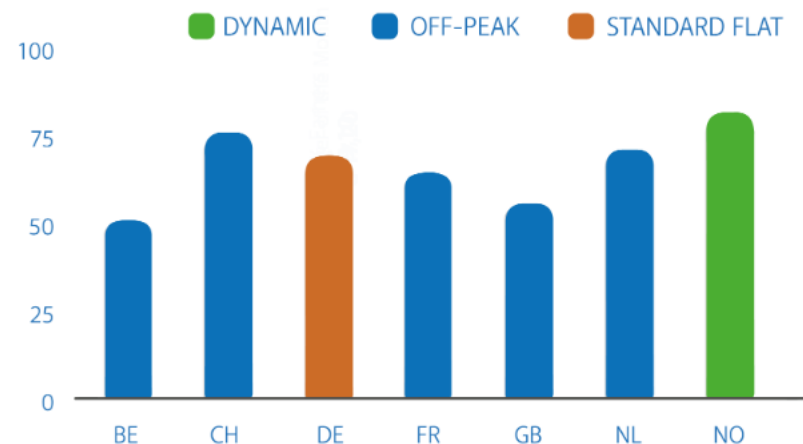
## Different markets:

- Day-ahead markets.
- Intraday markets.
- Balancing markets.



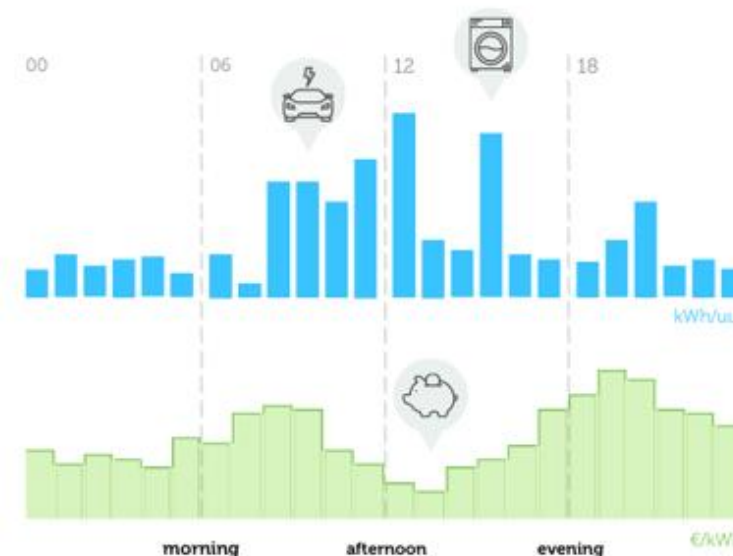
# Response to market signals: retail tariffs

% OF TARIFF RATES ACROSS COUNTRIES



Retail tariffs are in general fixed, constant (€/kWh)

Need to introduce dynamic tariffs.



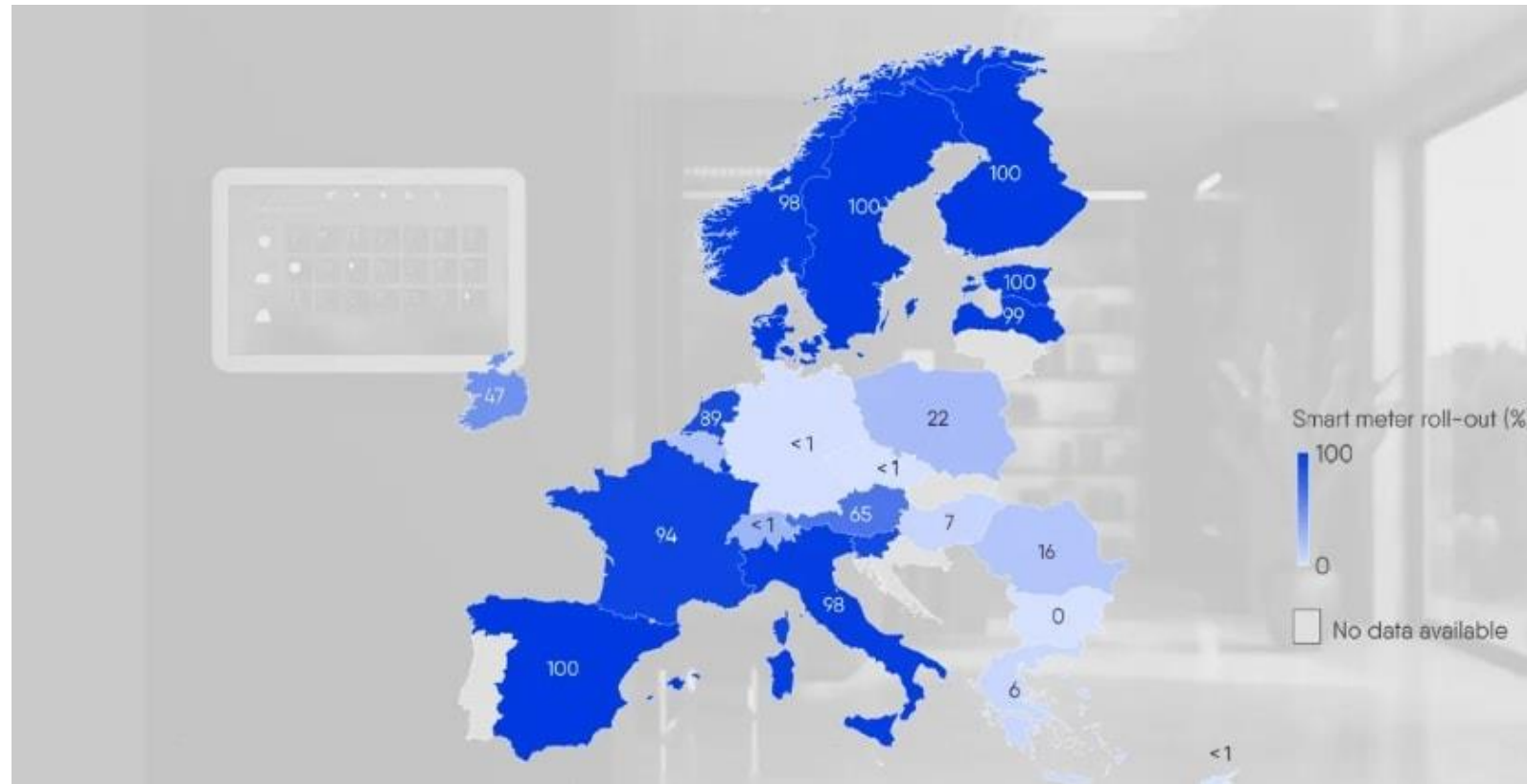
**Introducing Agile Octopus**  
 The 100% green electricity tariff with Plunge Pricing

MESSAGES  
 Octopus Energy  
 Plunge pricing alert!  
 You'll be paid for any electricity you use between 2:00-3:00am tonight 🐷🐷

Works with IFTTT Find out more



# Physical barrier: smart meters



<https://balkangreenenergynews.com/central-eastern-europe-severely-lagging-in-smart-meters-rollout/>

Physical barrier: absence of **smart meters**



# Regulatory barrier

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1. Tariffs must be adapted to allow supplier to offer dynamic tariffs.
2. Discussion on network tariffs and taxes/fees
  - If fixed (€/kWh), risk of decreasing incentives.
  - Network tariffs could be (partly) capacity-based (€/kW).
  - Taxes/fees could also interfere on incentives.
3. Net metering must be replaced by net billing (for prosumers).



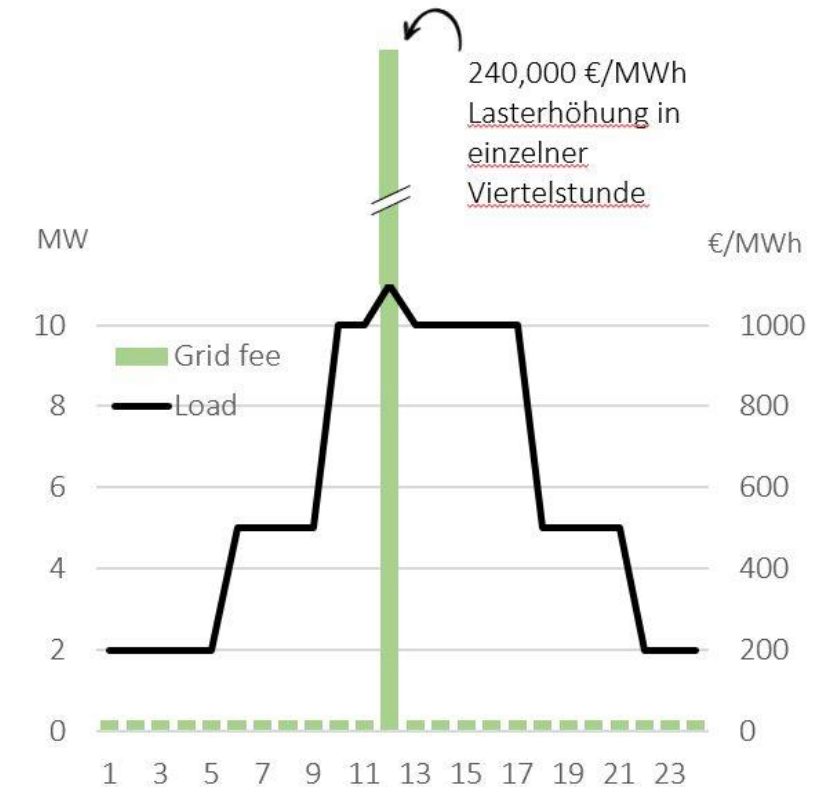


# Challenges of setting the right tariffs

## Network tariffs:

- **Energy-based:** remove incentives for flexibility.
- **Capacity-based:** marginal costs at peak hours can be extremely expensive

### Marginale Netzentgelte



Beispiel für Mittelspannung, Berlin

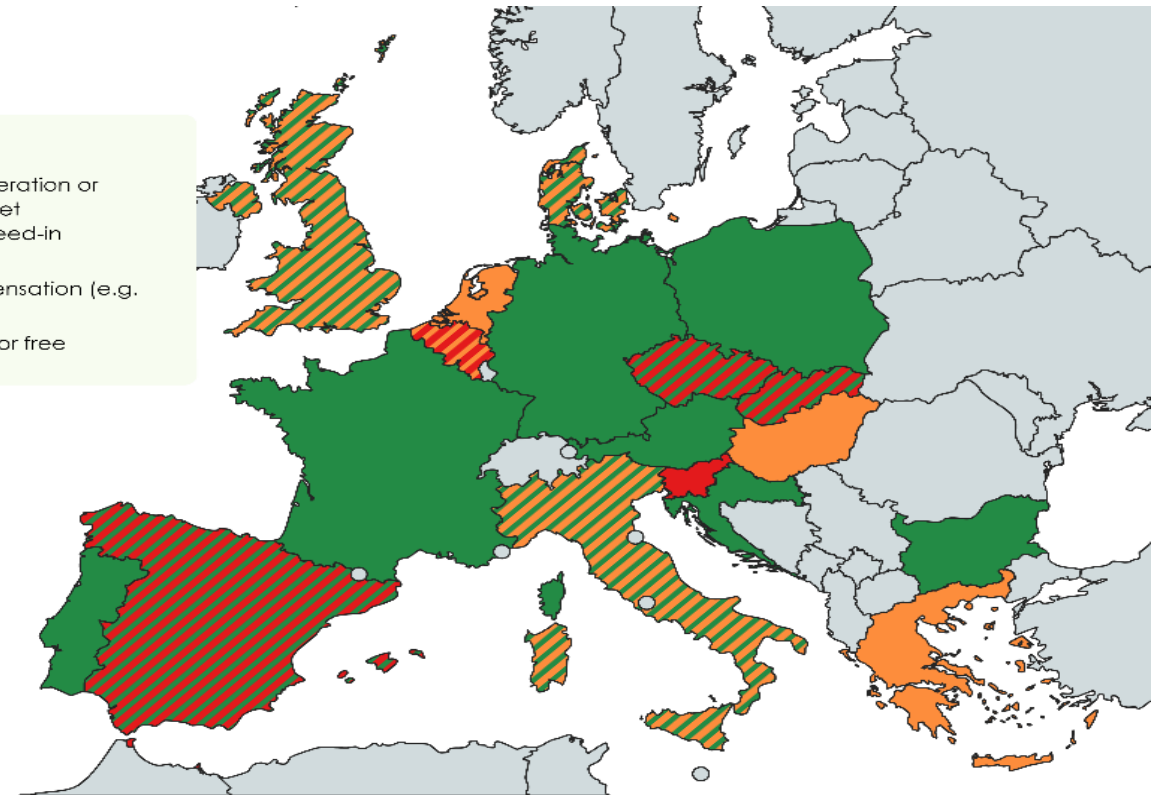
@Lion Hirth



# Net metering: the opposite of flexibility

Net metering should be abolished and replaced by net-billing with flexible tariffs as they do not incentivize flexibility.

- Feed in & remuneration or selling (e.g. market price/fix price/ Feed-in Tariffs)
- Feed in & compensation (e.g. net-metering)
- Feed electricity for free





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# Category 2: Active participation

## What is it?



Active participation means that the demand is **selling a “energy product”** into organized markets.

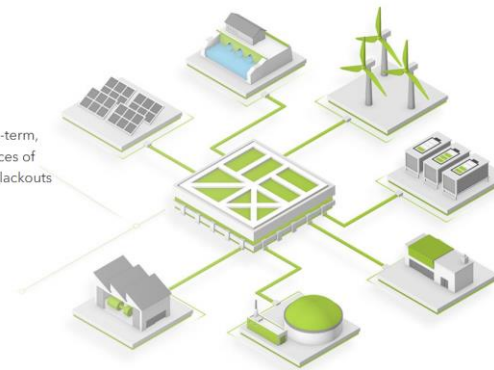
For large loads, such participation can be direct. For smaller loads, it requires **aggregation**.

In general, local generation and storage can be mixed up with active loads (concept of aggregation).

### The Power of **Many**

We trade the aggregated power from our Virtual Power Plant on long-term, short-term, and reserve power markets. This way, we create new sources of income for all participants of the Next Pool and minimize the risk of blackouts in Belgium.

[Get in touch >>](#)

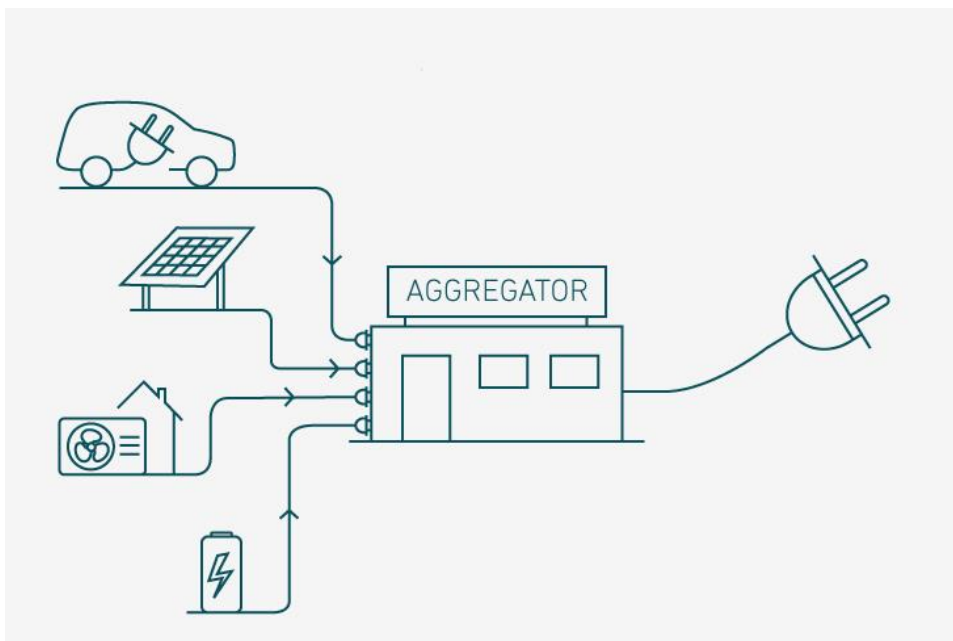




# Active participation: concept of aggregator

Load/consumers can be mixed together with local generation and storage.

The aggregator can then offer products / services.



Aggregator can be aggregation of a few large loads to thousands of small consumers.

<https://en.energinet.dk/Electricity/Green-electricity/Demand-side-response/What-is-an-aggregator/>

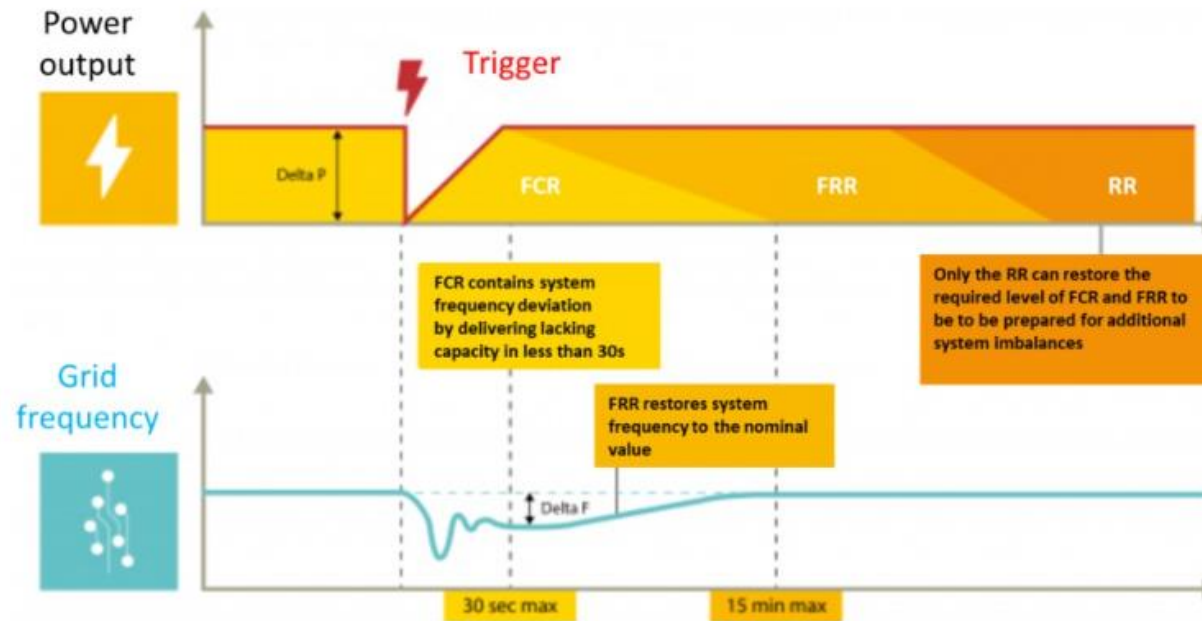
# Different products for active participation



## 1. Power reserves

Attention, each market is different. I present here the cases for the European continental grid.

**Power reserves** such as Frequency Containment Reserves, Frequency Restoration Reserves (manual and automatic), and replacement reserves.



Overview of FCR, FRR and RR utilization (Source : CRE)

# Different products for active participation



## 1. Power reserves

### Provision of Frequency Containment Reserve Through Large Industrial End-Users Pooling

Edouard Perroy, Damien Lucas, Vincent Debusschere

### Load Shifting Versus Manual Frequency Reserve: Which One is More Appealing to Flexible Loads?

Peter A. V. Gade, Trygve Skjøtskift, Charalampos Ziras, Henrik W. Bindner, and Jalal Kazempour

*Abstract*—This paper investigates how a thermostatically controlled load can deliver flexibility either in form of manual frequency restoration reserves (mFRR) or load shifting, and which one is financially more appealing to such a load. A

(ii) the provision of manual Frequency Restoration Reserve (mFRR) services. We develop a stochastic optimization tool capturing the temperature dynamics and therefore consump-

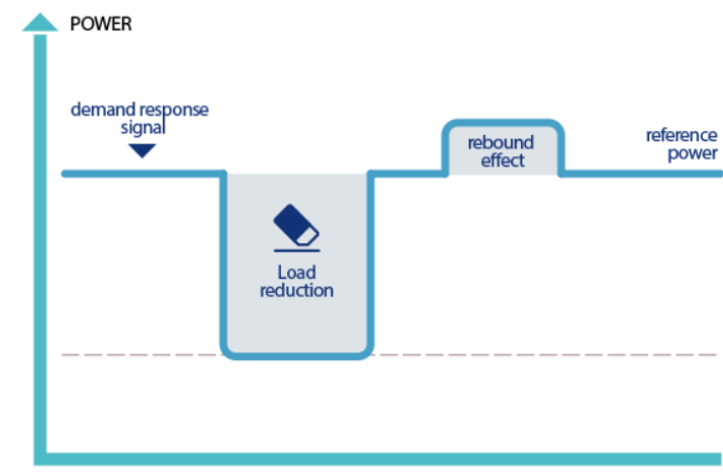
### Small Flexibility-based Frequency Containment Reserves – Opportunities Analysis and Modeling

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December 2020



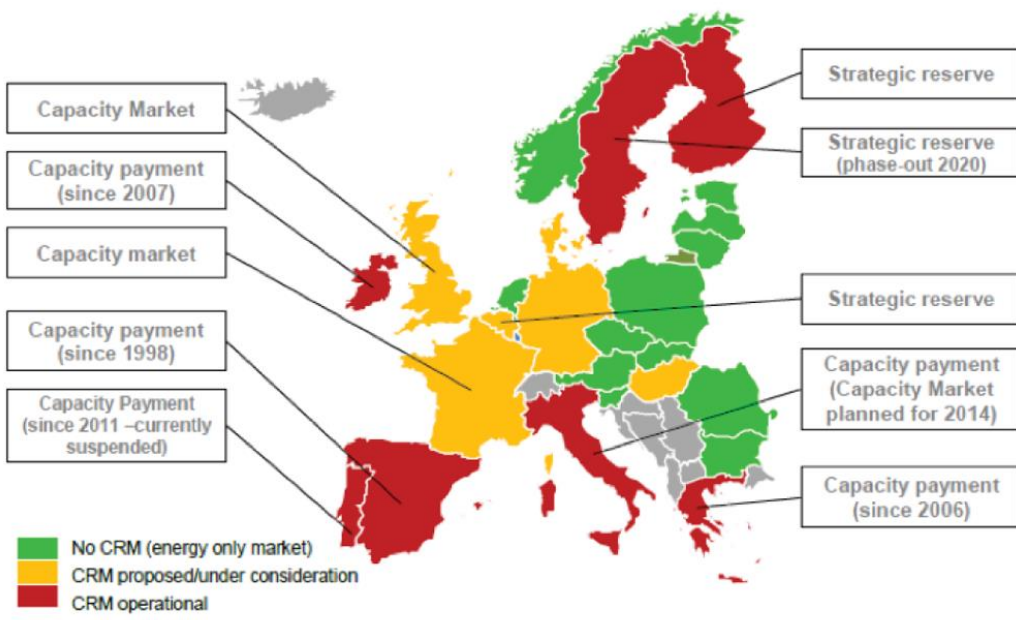
<https://www.services-rte.com/en/learn-more-about-our-services/flexibilities.html>



# Different products for active participation

## 2. Capacity Markets

Figure 1. Capacity Mechanisms are Increasingly Prevalent (or Under Consideration) Across Europe



**Capacity market**, or Capacity Remuneration markets (CRM) are markets to ensure sufficient electricity capacity.

In some countries, load/consumption can participate to such markets.

Each country has its own design in general.

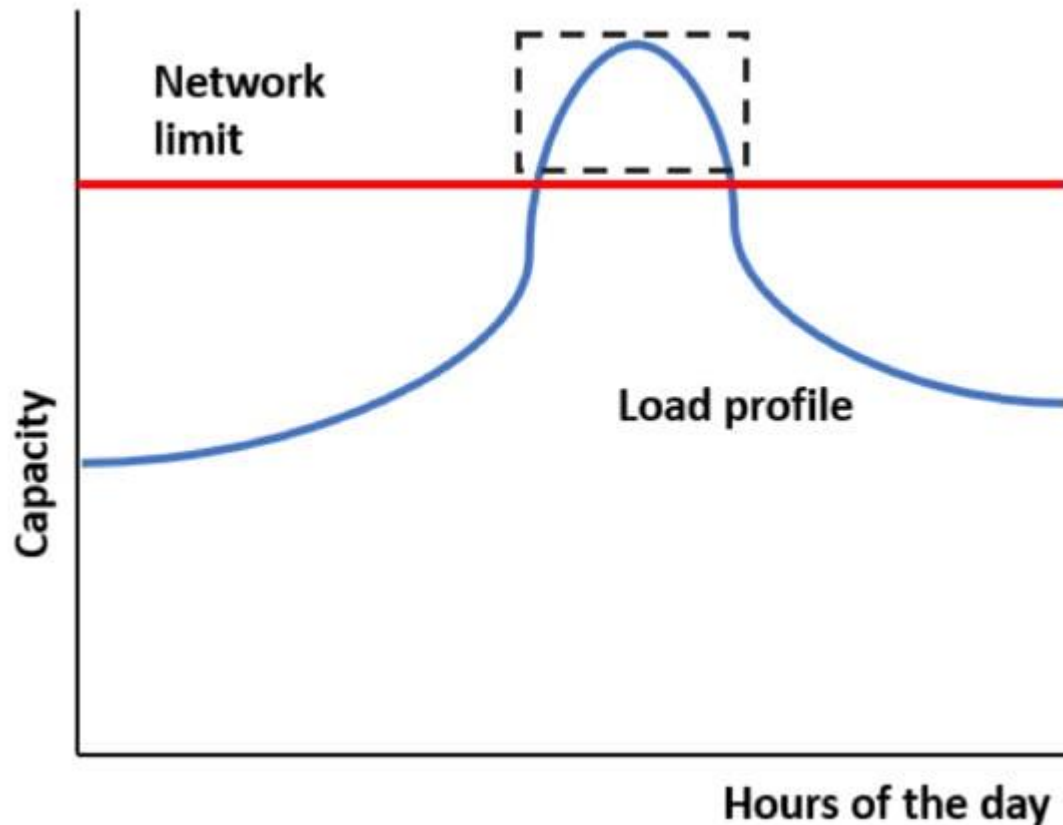
Source: ACER (2013), Capacity Remuneration Mechanisms and the Internal Market for Electricity, 30 July 2013, page 8





# Different products for active participation

## 3. Congestion management – local flexibility market



**Congestion markets** are markets established to reduce congestion (transmission or distribution)

Such markets are not yet widespread but they are increasingly discussed.

<https://www.mdpi.com/1996-1073/14/14/4113>



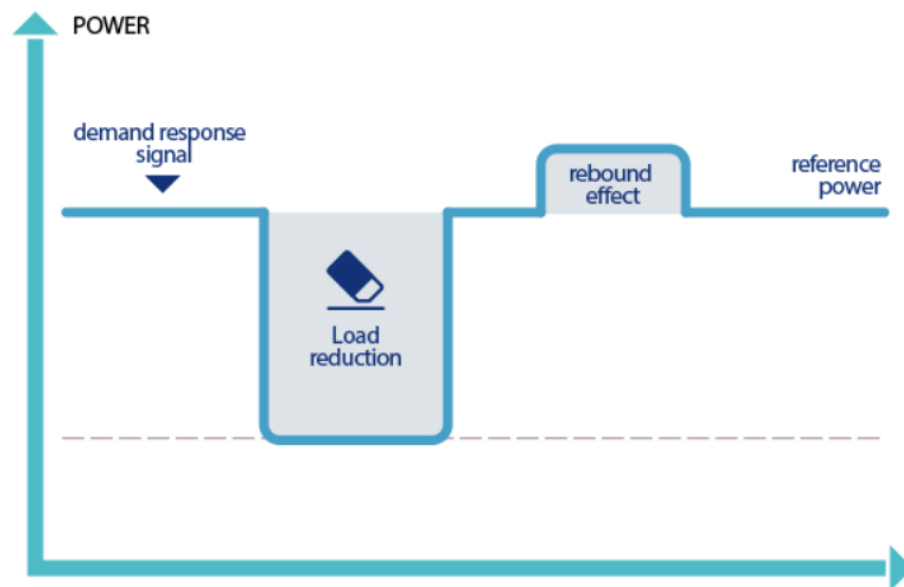
# Regulatory barriers: product specifications

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- Products specification must allow loads to participate to the specific markets.
- Aggregation must be allowed and streamlined (how to regroup different loads).
- Example: not allowing a limit on energy delivered (=duration of the activated reserves) could limit thermal loads to participate.



# The importance of a baseline



<https://www.services-rte.com/en/learn-more-about-our-services/flexibilities.html>

It is important to have a correct baseline (what was expected to happen) of the load and to have established proper rules.

# Regulatory barriers: communication DSO/TSO

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DSO have in general less control and visibility on what is happening on their network.

Need to enhance coordination and to ensure more standardization at DSO level to enable flexibility from distribution.





# THANK YOU FOR YOUR ATTENTION!

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